

South Carolina Practice Enjoys More Efficiency, Cost Savings, and Patient Benefits with *Fastgrind*



It's been eight months since Michael Mills, OD, purchased the *Fastgrind* lens surfacing system from Super Systems Optical for his Loris, SC, practice and he couldn't be more satisfied with his purchase.

"The turnover is just remarkable," said Dr. Mills. "Not only does it save me money, but it puts me in a situation where I can see a patient and an hour later they literally have their glasses and are on their way." On average, Dr. Mills' practice runs about 10 pairs of ophthalmic eyewear a day on the *Fastgrind*. The system's ability to produce a multitude of different lens

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designs and styles was a big incentive. "It literally cuts your overhead in half when it comes to producing lenses—even more so with the high-quality lenses like progressives.

"It makes as good a progressive as I have ever used. I don't have to worry about my patients struggling with adaptation."

The SunSensors® lenses have particularly come in handy for his practice. "We run all types of lenses, but by far the one we're running the most is the SunSensors progressive and the SunSensors straight top," he said. Plus, with a close proximity to the beach, the ability to create photochromics has proved useful for Dr. Mills' practice as well.

GREATER PATIENT SERVICE

Not only does *Fastgrind* accommodate a wide variety of Dr. Mills' lens requirements, but it does so in less time. "Patient flow has been one of the most important benefits of the *Fastgrind*. My staff can check a patient in at eight in the morning and at nine she has the finished product and is ready to start her day."

Getting patients in and corrected without having them return for pickups has been a real asset in attracting patients. "Some patients come from as far as 30 miles even though there are plenty of eyecare offices closer to their homes," he

said. "They come to my practice because they know they don't have to take that extra morning off from work just to pick up their glasses."

Easily accommodating emergency situations has been a big advantage too. "Many new patients come in with broken lenses because they heard our practice can get them on their way in a couple of hours."

SIMPLE INSTALLATION

For all the benefits it provides, Dr. Mills was impressed with just how easily *Fastgrind* fit right into his office without any fuss. "It only needs an electrical outlet, a water supply, and drain line," he said.

"At most, it takes up a 5 sq. ft. space." And learning to operate the system wasn't a concern at all since it's self-explanatory. "It literally explains to you every step."

Of course, Dr. Mills, like any eyecare professional preparing to make an equipment investment, looked into the cost before he decided to make his purchase. "The cost of *Fastgrind* is very comparable to an edger, but it does so much more for your practice than an edger because you're able to supply the patient with what he or she needs much quicker," he said. "The savings on this instrument have just been huge—it has cut my lab bills in half!"

